



BOTSWANA POWER CORPORATION

**TENDER FOR PROVISION OF CONSULTANCY SERVICES FOR THE
DEVELOPMENT OF THE CORPORATE STRATEGY FOR BOTSWANA POWER
CORPORATION (BPC)**

TENDER REFERENCE No.7393-25

DATE :01.09.2025

| NAME AND ADDRESS DETAILS OF PROCURING ENTITY AND OR ITS AGENT PREPARING THE DOCUMENTS | |
|--|--|
| PROCURING ENTITY | AGENT |
| Botswana Power Corporation Motlakase House, Macheng Way, Light Industrial Sites, Plot 1222, Gaborone P O Box 48, Gaborone Botswana | Ms. Maipelo Kruger Motlakase House, Macheng Way, Light Industrial Sites, Plot 1222, Gaborone P O Box 48, Gaborone |

Table of Contents

T I.1 TENDER NOTICE AND INVITATION TO TENDER.....5

T I.2 TENDER DATA6

T I.3 STANDARDISED CONDITIONS OF TENDER FOR SUPPLIES10

LIST OF RETURNABLE DOCUMENTS AND TENDER SCHEDULES.....19

C I.2 GENERAL CONDITIONS FOR SERVICES CONTRACT41

CONTRACT PART 3 SCOPE OF SERVICES50

| | | |
|--|---------------------------------|---|
| REPUBLIC OF BOTSWANA PUBLIC PROCUREMENT REGULATORY AUTHORITY | TENDERING PROCEDURES | T I.1 TENDER NOTICE and INVITATION TO TENDER |
|--|---------------------------------|---|

I. Tender Reference No. 7393/25

2. **Tender Title:** Provision of Consultancy Services for the Development of the Corporate Strategy for Botswana Power Corporation (BPC)
3. Sealed Tender offers are invited for the Provision of Consultancy Services for the Development of the Corporate Strategy for Botswana Power Corporation (BPC)
4. The Procuring Entity is: **Botswana Power Corporation**
5. Procurement Method is: Open Domestic Bidding, restricted to 100% citizen owned companies registered in Botswana.
6. Tenderers who are domiciled in Botswana must, in order to be considered for the award of the contract, be registered with the Public Procurement Regulatory Authority in the following categories:
Code: 317 Other Consultancy Services
Sub code(s): 01 Management Consultancy Services
7. The tender is reserved for 100% citizens or citizen owned contractors as stated under Section 76 (2) of the Public Procurement Act.
8. The physical address for collection of tender documents is:

Botswana Power Corporation,
Supply Chain -Procurement Office,
Plot 1222, Nkrumah Road, Light Industrial Site Gaborone,
Botswana
9. Documents will be emailed to bidders who send proof payment to ChatsamaD@bpc.bw during work hours 08:00hrs and 1600hrs .
10. A non-refundable deposit of BWP (250.00) or One Hundred and Twenty-Five Pula (P125.00) for companies wholly owned by the Youth (evidenced through copy of identity card (Oman) and share certificates) payable by cash or bank guaranteed cheque made out in favour of the Botswana Power Corporation or the procuring entity stated in the tender document and is required on collection of the tender documents.
 - A non-refundable deposit of BWP250.00 payable by cash or bank guaranteed cheque made out in favour of the Botswana Power Corporation or the procuring entity stated in the tender document and is required on collection of the tender documents.
 - Youth will be required to pay a deposit of **BWP125.00** (Proof or documentation to be provided).
 - *Alternatively, payment can be made to the following banking details*

BANK: STANBIC BANK BOTSWANA
ACCOUNT: 9060001431256
BRANCH: Fairgrounds
SWIFT CODE: SBICBWGX

OR

ACCOUNT NAME: BOTSWANA POWER CORPORATION
BANK: ABSA BOTSWANA (CURRENT ACCOUNT)
ACCOUNT NO: 307 1339
BRANCH: CORPORATE

OR

ACCOUNT NAME: BOTSWANA POWER CORPORATION
BANK: ACCESS BANK
ACCOUNT NO: 330 590 539 0701
BRANCH: FAIRGROUNDS

11. Queries or clarifications relating to the issuance of these documents may be addressed in writing not later than 5 days before the tender closing date to Ms. Debbie Chatsama at Tel No 360 3726 Email address: ChatsamaD@bpc.bw and Ms. Maipelo Kruger at Tel No.+3241,0-3241 , email address krugerm@bpc.bw

12. The closing date and time for receipt of sealed tender offers is 12.09.2025 at 10:00 hours

13. Late tender offers will not be accepted.

14. The Bid Submission Method is: **Dual Envelope Submission Method** in which a tenderer's financial and technical offers are submitted in separate envelopes. The envelopes shall be clearly labelled and marked 'Technical Offer' and 'Financial Offer'. The two envelopes shall be firmly bound, submitted in an envelope or package, securely sealed in such manner that does not allow for the envelope or package to be easily opened and resealed.

15. Submit one (1) original tender document marked **"ORIGINAL"** and 2 duplicate copies of the original document marked **"COPY"** in one sealed envelope clearly marked **"Tender Reference No.7393/25. Provision of Consultancy Services for the Development of the Corporate Strategy for Botswana Power Corporation (BPC)"** shall be delivered to

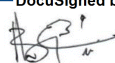
The Chief Executive Officer
Botswana Power Corporation
Supply Chain - Procurement Office
Plot 1222, Nkrumah Road, Light Industrial Site, Gaborone
Botswana

16. The name and address of the bidder should be clearly marked on the envelope.

The Public Procurement Regulatory Authority Standardised Conditions of Tender for Supplies shall apply to this procurement, for which all the applicable Tender Data is contained in the tender document.

{Notwithstanding anything in the foregoing, the **procuring entity or** Government of Botswana is not bound to accept the lowest or any tender offer.}

Mr Mokgadi N Barupile

DocuSigned by:

E5A7C336E6E9451

03-09-2025 | 9:25 AM SAST

Supply Chain -Manager
Botswana Power Corporation